



KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

63/3466, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

0484 2203614/2206232, Fax 2206848 , www.ksinc.in, keralashipping@gmail.com

No.C-767/19

Date: 18.03.2020

INVITATION OF EOI TO FORM BUSINESS ASSOCIATION FOR DEVELOPMENT OF BUSINESS
(Corrigendum)

Vide notice even no dated 25.02.2020, KSINC published a notice inviting offers to become business associates for development of business. In the notice and bid documents following changes and additions are hereby made:

1. Last date for submission of offers is extended till 15.04.2020, 03.00 PM, in view of the Corona Virus threat Received bids will be opened same day at 03.30 PM
2. A new category is added as " **item 14 - Management and Development of Marinas, water sports / adventure sports centres**". Details of the item are in the following pages. The general conditions of the tender as detailed in the original bid documents shall be applicable to this additional item as well.

Sd/

Managing Director



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Invitation of EOI To Form Business Association for Business Development

Business Segment - 14

MANAGEMENT AND DEVELOPMENT OF MARINAS AND WATER SPORTS / ADVENTURE SPORTS CENTRES

Following are the scope (partially or fully) of deliverables from the collaborating firms.

- Identifying locations suitable for development of marinas and water sports / adventure sports activities.
- Identifying existing marinas and water sports centres suitable for take over, management and development.
- Preparing feasibility reports, Detailed Project reports etc for the identified locations.
- Getting statutory permissions, project execution, implementation etc for the project
- Invest, develop and manage facilities entrusted.
- The agency will be responsible for all activities for the development and day to day management of the activities at the sites.

ELIGIBILITY CRITERIA AND CONDITIONS

- Should have minimum three years of experience in management of a recognised marina or a large water sports centre.
- The water sports centres shall have a mix of vessels and equipments for power driven activities -like speed boats, water scooter / jet skie, banana rides, para-sailing etc
- Should have a minimum turn over of Rs.5.00 Crores from similar operations in the last three years. The entity shall also be in profit
- A solvency certificate from bankers for an amount of Rs. 2.00 Crores shall be submitted
- Experience in construction, repair and maintenance of yachts and other pleasure crafts will be an added advantage.
- The agency shall have enough man power to establish and manage the facilities. Sub contracting these activities will not be allowed.
- They will be responsible for all formalities like, statutory licenses and permissions, Fire & safety permissions, security clearances etc for operating the facilities.

OTHER TERMS AND CONDITIONS

- 1) Interested parties need to submit an EMD of Rs.50,000/- (Fifty Thousand only) in the form of demand draft payable at Cochin.
- 2) Interested parties need to pay Rs.5,000/- (Five Thousand only) towards Tender processing fee
- 3) The bidder should be able to provide a security deposit of Rs 10,00,000/- (Ten Lakhs Only) to KSINC on successful approval of the tender.

DOCUMENTATION

- I. Interested parties who are eligible are requested to submit their bids as per details stated in the beginning of this section (page No.7 of the main document).
