



KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484-2203614/2206232, Fax 2206848 www.ksinc.in, keralashipping@gmail.com

No.C-765/2019

Date: 01.01.2019.

Tender for leasing one 100 passenger ferry boat

Sealed bids are invited from reputed parties who are interested and competent enough to fulfill the requirements indicated in the tender document. Tender documents are available at the website www.ksinc.in. Completed tenders will be accepted till 03.00 PM on 18.01.2019 and tenders will be opened at 03.30 PM on the same day in the presence of tenders, if any at present. The bid must be submitted to the Managing Director, KSINC, Gandhi Nagar, Ernakulam on or before 18.01.2019 at 3.00 pm super-scribing "**Tender for leasing one 100 passenger ferry boat**".

Kochi

Sd/-

01.01.2019

Managing Director

| | | |
|------------------------------|---|--|
| Tender No. | : | C-765/2019 |
| Last date of receipt of bids | : | 18.01.2019, 03:00 PM |
| Date and time of opening | : | 18.01.2019, 03:30 PM |
| Cost of Tender documents | : | Rs.1000.00 + GST (Rupees one thousand plus GST) by way of DD in favor of Kerala Shipping and Inland Navigation Corporation Limited payable at Ernakulam. |
| EMD | : | Rs.50000.00 by way of DD in favor of Kerala Shipping and Inland Navigation Corporation Limited payable at Ernakulam. |

In case of any questions/comments, call 2203614 or write to us at cm.ksinc1@gmail.com.

Signature of bidder



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A. Introduction

Kerala Shipping and Inland Navigation Corporation (KSINC) is a Government of Kerala Undertaking with its Head office at Gandhi Nagar, Kadavanthara, Kochi. KSINC is engaged in manufacturing and repairing sea going vessels, transportation through backwaters, bunkering and conducting sea cruise operations for public tourists at the backwaters of Kochi.

KSINC is planning to lease one catamaran type twin screw FRP Fast Ferry boat for a period of one year.

B. How to apply

The bid is of two bid system, a) *technical bid* and b) *price bid*. The Technical bid and Price bid should be given in separate envelopes. Separate forms for these bids are given in annexure. The Price bid shall be opened only for those bidders who satisfy the eligibility criteria mentioned in the tender document, and selected in the technical bid.

Those who are meeting the eligibility criteria given below, subject to the terms and conditions may submit their quotations in the prescribed form enclosed herewith and with copies of other required documents indicated in the tender document.

The application in sealed envelope super scribed “**Tender for leasing one 100 passenger ferry boat**” along with the copies of the relevant certificates and other specified documents may please be forwarded to:

THE MANAGING DIRECTOR

KERALA SHIPPING AND INLAND NAVIGATION CORPORATION
38/924-A UDAYA NAGAR COLONY, GANDHI NAGAR,
KOCHI- 682 020.

C. Specification of the vessel

- 1.1 The vessel is catamaran type, with twin screw engines.
- 1.2 The boat is capable to transport 100 passengers.
- 1.3 The vessel has two types of accommodations. 80 seats configured as ordinary class and 20 seats in executive class. Both classes shall be separated with immovable partitions. The executive class is air conditioned.

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- 1.4 The Boat is made of fiber reinforced plastic (FRP) according to good ship building practices.
- 1.5 The boat is built under IRS classification and is registered as an Inland vessel under the Kerala Inland Vessel rules.
- 1.6 The vessel and all materials are in accordance with this specification and to the requirements of the Indian Register of Shipping and also the regulatory bodies complying the Kerala IV Rules 2010.

Particulars of the vessel

| | |
|------------------------------------|---------------------------|
| Length Overall [m] | 22.50 mtr |
| Breadth [m] | 07.00 mtr |
| Depth [m] | 2.10 mtr |
| Design Draught [m] | 0.90 mtr |
| Speed [knots] | 12 knots |
| Fuel Oil Capacity | 2 Days endurance capacity |
| Capacity | 100 Seats |
| Fresh Water Capacity [Liters] | 3000 |
| D.O Tank (Liters) | 600 each (2 no) |
| Sewage tank (Liters) | 1000 each (2 no) |
| Sea water hydrophore tank (Liters) | 50 |

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D. Eligibility Criteria

1. The bidder shall be reputed firm / organization with a minimum of three (3) years experience operating similar boats.
2. The company bidder represent must have valid Registration Certificate.
3. Must have sufficient experience with proof of running shipping business, manning vessels and maintenance of vessels which will be an added advantage.
4. The bidder shall be financially sound. The bidder shall have an annual turnover of minimum of Rs. 10 Lakhs for the last three financial years.
5. The bidder shall provide details including sketch and pictures of berthing facility intended to operate the vessel.
6. The bidder shall enclose detailed proposed plan of operating the vessel.
7. The bidder shouldn't have been blacklisted by any government institution in the past three years nor should the bidder have been pursuing any legal case against a Government Institution. Attach self certificate /declarations

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E. Enclosure

1. Technical Bid

Tick "Yes: for documents enclosed.

Tick "No" for documents not enclosed.

| No | Particulars | Yes/No |
|----|---|--------|
| 1 | Tender fees | Yes/No |
| 2 | EMD | Yes/No |
| 3 | Tender documents duly signed | Yes/No |
| 4 | Self attested copies of firm's registration certificate/trade license | Yes/No |
| 5 | Self attested copies of PAN, PF, ESIC, Service tax registration. | Yes/No |
| 6 | Self attested copies of experience certificates in operating, manning or performing maintenance of vessels. | Yes/No |
| 7 | Details of yard owned/leased by the bidder showing sketch, lease agreement and facilities available to conduct repair and maintenance. | Yes/No |
| 8 | Self attested copies of financial turn over for last three years | Yes/No |
| 9 | Details including sketch and pictures of berthing facility intended to operate the vessel | Yes/No |
| 10 | Detailed proposed plan of operating the vessel | Yes/No |
| 11 | Copy of crew licenses | Yes/No |
| 12 | Self certificate /declarations showing that the bidder has not been blacklisted by any government institution in the past three years nor should the bidder have been pursuing any legal case against a Government Institution. Attach self certificate /declarations | Yes/No |
| 13 | Self attested copies of crew to be engaged for operation and maintenance of the vessel | Yes/No |

2. Financial Bid

| No | Particulars | Yes/No |
|----|-------------|--------|
| 1 | Price Bid | Yes/No |

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F. Terms and Conditions

1. The bidders have to submit an interest free, refundable Earnest Money Deposit (E.M.D) of Rs. Rs.50000.00 (Rupees Fifty thousand) in the form of a Bank Draft drawn on any Nationalized/Scheduled Bank drawn in favor of **Kerala Shipping and Inland Navigation Corporation Ltd** payable at **Ernakulam**. The DD should be kept along with the Technical bid. The EMD will be forfeited in case the qualified bidder is not able to accept the contract within the prescribed time limit as per tender conditions.
2. The period of contract is for three years from the date agreement is executed. There will be a hike of 5% every year.
3. Lease period of the vessel shall be fixed to eight months in a year. Remaining 4 months (Monsoon period June to September), the lessee shall keep the vessel in safe custody and shall not operate the vessel. Any maintenance works required shall be carried out during this time.
4. The tender documents will be available from the KSINC HO during working hours till the time of submission of the tender on payment of Rs.1,000/- + GST in cash or DD drawn in favor of Kerala Shipping and Inland Navigation Corporation Limited, payable at Ernakulam.
5. Alternatively bidders can download this tender document from the company website www.ksinc.in Those who are submitting downloaded documents, are required to furnish the cost of the tender document as a separate DD towards the cost of the tender. The bidder shall give all details about the party/firm, financial position and intended area of operation of the vessel.
6. The bidder shall sign all pages of the tender document and the annexure and attachments if any, in acceptance of the conditions of tender.
7. The bidder is required to quote as per the format in Appendix II of the tender. Quotes in any other format may lead to rejection of the offer.
8. The bidders are required to quote rates for monthly hire in rupees.
9. The rate shall be inclusive of all taxes, levies, cess, octroi or any other local, state or central taxes as applicable/charged by local, State or Central Government on all materials, labor or service etc. The company shall not be responsible for any of its variations during the time of the contract.

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10. Tender(s) received late on account of any reason, whatsoever may be the case and telegraphic tender(s) shall not be entertained.
11. Details of availability of suitable infrastructure and qualified personnel for operating the vessel shall be enclosed along with the bid.
12. Self attested copies of firm's registration certificate shall be enclosed with technical bid.
13. Self attested copies of PAN, PF, ESIC, and Service tax registration shall be enclosed with technical bid.
14. Self attested copies of crew to be engaged for operation and maintenance of the vessel shall be enclosed along with the technical bid.
15. The time of hire will be considered from when the vessel leaves KSINC Jetty and till the vessel is returned to KSINC Jetty.
16. The successful bidder, within seven days of receipt of intimation of acceptance of the offer, have to remit an amount of Rs.20 lakh in DD or a Bank Guarantee of the same amount for a period of 13 months as security deposit. EMD and Security Deposit do not carry any interest.
17. The successful bidder is required to execute an agreement with the company in stamp paper worth Rs.500/- before taking over the vessel.
18. The hirer shall have the liberty to operate the vessel in the routes of his choice, provided that the routes are safe for operations of the vessel and the hirer is lawfully permitted to carry out such operations. The hirer shall intimate KSINC about the proposed areas of operation and the timings and obtain a no objection letter prior to starting operation. Use of the vessel for illegal or unlawful purposes is strictly prohibited. If the vessel is caught involved in any unlawful/illegal activities only the hirer shall be responsible to the consequences.
19. The hirer shall at his own expenses engage qualified crew members and personnel required for smooth operation of the vessel.
20. The hirer also has to meet the cost of lubricants consumables etc. and maintenance expenses of the vessel.
21. Hull and machinery insurance shall be procured by the owner. However cost of insurance shall be bear by bidder. Insurance amount of one year shall be paid by the bidder before

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- taking custody of the vessel. Passenger insurance shall be procured by the successful bidder.
22. The successful bidder has to take over the vessel within seven days of receipt of the intimation of acceptance of the vessel. If failed to do so KSINC will calculate hire charges starting the 8th day of such communication.
 23. Hire charges accepted by the company shall be remitted at periodical intervals not later than one month. KSINC will issue monthly bills not later than 5th of every month. The hirer is required to remit the monthly bill fully by 10th of every month.
 24. The hirer shall take assessment of the vessel and take a joint inventory before taking over the vessel. The vessel shall be returned in the same condition in which it was taken over. If the vessel or the machineries have suffered any damages, the contractor shall make good any such damages, failing which the company is at liberty to recover the cost of repair from the hirer.
 25. The hirer shall carry out periodical repairs and maintenance and use only quality materials for the maintenance work. If any material or workmanship is found to be inferior or poor quality in the opinion of the company, the hirer at his own expense shall rectify the defects/poor quality materials/workmanships so detected. KSINC advises the hirer to take adequate hull insurance to cover the risks.
 26. Operating the vessel shall be the sole responsibility of the hirer. KSINC shall not be responsible for any accident/theft or other damages occurred during the operation or while in transit to and from the yard of KSINC.
 27. The vessel shall be on dry lease basis. Therefore the Lessee should handle the vessel with utmost care. If any problem found with operation of the vessel, it should be brought immediately to the notice of the Principal.
 28. The crew engaged in the operation should have valid license to operate the vessel as per the law in force. Copy of their licenses shall be submitted to KSINC along with the technical bid.
 29. Lessee shall attain required permission / license from the concerned authorities like Port, KIV, MMD / Local authorities etc. whichever applicable is required by law in force. A no objection certificate shall be requested from KSINC at least 7 days before the expiration date in order to procure the required certificates. If in case lessee faces difficulty in procuring any licenses it should be brought immediately to the attention of the owner. KSINC, being owner of the vessel, shall take assist in getting license renewed. Any cost involved to this regard shall be borne by lessee.

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30. Insurance (hull and machinery) shall be procured by the owner. However insurance for passengers shall be procured by the lessee. KSINC shall not be liable to any claims for passengers.
31. KSINC shall have the right to inspect the vessel at any time and also have the right to appoint a representative for the inspection. The Lessee shall provide necessary assistance to the officers/representative to carry out their task.
32. The Price Bids of only those bidders whose technical bids are accepted by the company will be opened. The date and time of opening the price bids will be informed to the eligible bidders.
33. Sub- contracting is strictly prohibited.
34. The hirer shall make necessary arrangements for safe operations of the vessel. He shall make / arrange suitable jetties for safe operations of the vessel. If KSINC be aware of that the operations are not done in a safe environment, it has the right to order stopping of operations or recall the vessel.
35. Acceptance of the bid shall be based on the technical evaluation and rate quoted by the bidders. The company reserves the right to give preference points to firms having proven track record in operating such vessel and having facilities for maintenance of vessels. The company is not bound to accept the lowest bid and may reject it without assigning any reasons. KSINC also reserves the right to reject any/all the tenders without assigning any reasons thereof.
36. In case of any dispute, the matter shall be submitted to arbitration of the Managing Director of the company and his decision on the matter shall be final.
37. The jurisdiction for all disputes arising out of this tender, subsequent work order, agreement or any other matter related thereto shall be in the Courts in Ernakulam.

G. DEFINITIONS

- a. "Bidder" or "tenderer" or "hirer" means an individual, firm or an organization of any type of constitution who have participated in the tender process.
- b. "Owner" or "Principal" means the Kerala Shipping & Inland Navigation Corporation Limited, Kochi.
- c. "Statutory Authority" means the Governmental bodies authorized for the implementation of the Kerala Inland Vessel Rules 2010,

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- d. "Local Authority" means the Local Self Government such as Panchayat, Municipality or Corporation.

- e. "The vessel" means boat as described in the technical specifications. The term "the vessel" and "the boat" are used interchanged

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Appendix-I

TECHNICAL BID

(To be filled and attached with the Part A - technical bid)

| | | |
|----|---|------------------------------------|
| 1 | Name of the firm | |
| 2 | Constitution | Individual / Partnership / Company |
| 3 | Address for communication | |
| 4 | Phone Numbers | |
| 5 | Contact person with mobile No. | |
| 6 | Registration No. of the firm and date of Registration | |
| 9 | PAN No. | |
| 10 | Service Tax No. | |
| 11 | Number of active contracts in hand as on date (details to be attached separately) | |
| 12 | Total number of employees on the roll | |
| 13 | Experience with Proof Certificate (To be attached) | Yes / No |
| 14 | Any other relevant information | |
| 15 | Bank Name & Account Number | |
| 16 | Details of EMD furnished | |

(Add separate sheets wherever necessary).

Verification:- The Applicant for engagement should be signed by the authorized signatory verifying that all the details furnished in the application are true and correct to the best of his/her knowledge and that in case of furnishing any false information or suppression of any material information would lead to rejection of application besides initiation of penal proceedings by the Corporation.

Sign of Authorized signatory

Signature of bidder



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Appendix-II

Tender for leasing one 100 passenger ferry boat

PRICE BID

Hire charges of 100 pax ferry boat per month Rs.....

Rupees.....

.....(in words)

I herby confirm that the rate quoted above is exclusive of all taxes, duties and levies and I shall pay all duties, levies, taxes, etc. as applicable at the time of billing in addition to the amount quoted above.

Place :

Signature.....

Date:.....

Name.....

Address.....

DECLARATION

I/We hereby undertake that all the information provided above is correct and true to the best of my knowledge.

Place:

Date

Signature of bidder