



## KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484-2203614/2206232, Fax 2206848 www.ksinc.in, [keralashipping@gmail.com](mailto:keralashipping@gmail.com)

### **RE-TENDER FOR ENTERTAINMENT SERVICES ON THE CRUSIE VESSEL "NEFERTITI"**

KSINC is launching a new sea going day cruise vessel "Nefertiti" soon. The vessel will be based at Kochi. The vessel have a banquet hall of 200 person capacity, where we plan to provide variety entertainment to the tourists. Sealed bids are invited from reputed firms who can provide variety entertainment on board 'Nefertiti'. Details are provided in the tender document. The tender documents are available at the website of the company, [www.ksinc.in](http://www.ksinc.in). Completed tenders will be accepted till 1500 hrs on 22.05.2018. Received tenders will be opened at 16.30 hrs on the same day in the presence of renderers, if any present. The bid cover shall be super-scribed with 'TENDER FOR PROVIDING ENTERTAINMENT ON NEFERTITI CRUISE VESSEL'.

Kochi

Sd/-

02.05.2018

Chairman and Managing Director

### **IMPORTANT DATA**

Tender No.	C-727/E/2018 dated 02.05.2018
Last date of submission of offers	22.05.2018– 1600 hrs
Opening of Prequalification bid	22.05.2018– 16.30 hrs
Cost of tender form	Rs.1000/-plus 12% GST (by way of DD or in cash at the cash counter)
EMD	Rs. 25,000/- (Rupees twenty five thousand only by way of DD)
Mode of bidding	Two bid system (Technical Bid and Price Bid to be submitted separately).



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No.C-727 /E /2018

Dated : 02.05.2018

### **RE-TENDER FOR PROVIDING ENTERTAINMENT ON NEFERTITI CRUISE VESSEL**

#### **A. INTRODUCTION**

1. Kerala Shipping and Inland Navigation Corporation (KSINC) is a Government of Kerala Undertaking with its Head office at Gandhi Nagar, Kochi-20. KSINC is engaged manufacturing and repairing sea going vessels, ferry services, transportation through backwaters, bunkering and conducting sea cruise operations for public tourists at the backwaters of Kochi.
2. KSINC is launching a new sea going cruise vessel called "Nefertiti" which can accommodate 200 passengers. The vessel is registered under the Merchant Shipping Act as a class VI passenger vessel.
3. The vessel has a banquet hall of 200 seats where variety entertainment can be provided for the enjoyment of tourists. This tender is for empanelment of firms and agencies to provide the variety entertainment.
4. The panel thus created will have a validity of three years. The firms in the panel will be called to provide services as per the preferences of the tourists or by pre- arrangement. For a voyage, only one agency will be called for.
5. Scope of work is given separately hereunder.

#### **B. GENERAL CONDITIONS OF TENDER**

- 1) The bids shall be submitted in the prescribed form. Tender documents are available at the website of the company, [www.ksinc.in](http://www.ksinc.in). Interested bidders are required to download the bid documents and submit their bids as per the documents. The bidders are required to remit the cost of the tender document as a separate DD for Rs.1000.00 (excluding GST).
- 2) Individuals, partnership firms and body corporate can be participated in the tender. The bidder shall have valid GST registration.

- 3) Before the deadline for submission of Bids, the KSINC may modify the specifications or the bidding documents by using addenda. Such modifications will be posted in the website of KSINC.
- 4) E.M.D for this tender is Rs.25,000 (Rupees twenty five thousand only), which is to be submitted along with the tender in form of Demand draft drawn in favour of “Kerala Shipping and Inland Navigation Corporation Ltd” payable at Ernakulam. EMD carries no interest. The EMD also shall be furnished along with the technical bid. No exemption will be granted from furnishing EMD for what so ever reasons.
- 5) The bids shall be submitted under two bid system.
  - Part I. The “Technical bid” along with all details of bidders, their experience, their technical and other qualifications etc. **Following documents necessarily to be provided with the technical bid.**
    1. Copies of valid Registration Certificate & Permits/Licenses.
    2. List of works already undertaken
    3. Details of Firm/Parties/Proprietor
    4. No. of workers on roll and equipments in possession/used.
    5. Performance certificate from previous client.
    6. Copies of Income Tax Returns filed for the last three years.
    7. The tender for cost and EMD.
    8. A brief description of each of the items included in the price bid.
  - Part II - “Financial Bid” shall be in the same format as given in the Price Schedule attached here to as annexure II. A split of costs may be included with the price bid to enable better negotiations.
6. Both the bids shall be placed in separate sealed covers indicating/ super scribing the name of the work and “technical bid / price bid” as the case may be. Both covers thus sealed shall be placed in a third sealed cover, super scribing name of the work.
7. The bidder shall sign all pages of the tender document and the Annexure and attachments in acceptance of the Conditions of tender.
8. The bidder is required to quote as per the price schedule. Parties are advised to exercise greatest care in entering the rates. No excuse that mistakes have been made or request for rates to be corrected will be entertained after the quotations are received. All

corrections, if any, should be initialled by the person signing the tender form before submission, failing which the rates for such items shall be loaded with the highest rate given by other renderers

9. The Company reserves the right to reject the bid if it is not as per the format, even if the bidder comes as lowest.
10. The rates shall be inclusive of all taxes, levies, cess, octroi or any other local, state or central taxes as applicable/ charged by local, state or Central Governments for the work. It shall also cover increase if any, of prices during the currency of the contract. The company shall not allow any enhancement in rates for any reason during the currency of the contract.
11. Completed tenders will be accepted till 1600 hrs on 22.05.2018 and tenders will be opened at 16.30 hrs on the same day in the presence of renderers, if any present.
12. Duly filled and signed tender documents shall be submitted before the last date and time specified in the first page of the tender document at the following address. Name of the work shall be clearly written on the envelope.

The Managing Director,  
Kerala Shipping and Inland Navigation Corporation Ltd  
38/924-A, Udaya Nagar Road, Gandhi Nagar,  
Kochi, Kerala - 682 020

13. Tender(s) received late on account of any reason, whatsoever may be the case and telegraphic tender(s) shall not be entertained.
14. **Validity:** The Offer shall remain valid for a period of two months from the date of opening of the price bid.
15. **Signatory to the Offer:** The Tender should be signed only by a duly authorized representative of the Shipbuilder, whose name and designation shall appear in Capital letters below the signature.
16. Received tenders will be opened on the date and time mentioned on the cover/ 1<sup>st</sup> page of the tender documents. The technical bids will be opened on the same time. The financial bids of the qualified bidders will be opened later. The date and time of the opening will be intimated to the qualified bidders separately.

17. The technical and financial bids will be evaluated broadly on the criteria specified below.  
The contractor for awarding the work will be selected after giving weightage to both technical and financial evaluation. The decision of the Corporation in the matter arising out of this contract shall be final and binding in regard to all matters relating to the contract.
18. The successful bidder will have to sign a contract agreement with the authorized official of the Corporation on non-judicial stamp paper worth Rs.500/- . The vendor shall bear all costs and expenses in respect of all charges, stamp duty etc., in respect of the agreement to be entered into.
19. The successful bidder shall be required to furnish a Security Deposit of 5% of annual value.
20. All cases/proceedings relating to any dispute or claim arising out of or any case of performance of this contract shall be falling in appropriate court having jurisdiction in Ernakulam, Kerala.
21. Canvassing in any form by the agency directly or by any other agency / person on their behalf may lead to disqualification of their bid.

**C. ELIGIBILITY / QUALIFYING CRITERIA:**

1. The bidder shall have experience in providing artists in tourist boats, ships, conventions etc and should have experience artists in their troop.
2. The bidder shall be preferably based at Kochi or shall have artists and office at Kochi.
3. We expect that the services of the vessel shall be at least of three star hotel standards. The party should have the desired infrastructure and staff to achieve this standard in their works.
4. The bidder shall have enough equipments, machinery and staff to carry out the entertainment services.
5. The bidder shall be financially sound. The bidder shall have an annual turnover of minimum of Rs. 5 Lakhs for the last three financial years
6. The bidder shouldn't have been blacklisted by any government institution in the past three years nor should the bidder have been pursuing any legal case against a Government Institution on account of catering services. Attach self certificate /declarations.

**D. SCOPE OF THE WORK:**

1. This tender is to form a panel of entertainment contractors for performing on board the vessel "Nefertiti". The vessel is equipped with a banquet hall of 200 seats and modern acrostics.
2. The firms shall be capable to provide variety entertainment like songs, music, live programmes, chat shows, skits, cinematic dance, magic shows etc, to entertain the tourists.
3. The bidders are requested to specify the items they / their artists are performing and the rates required for each of item. A brief description of the items included in the price bid (except cost) shall be enclosed along with the technical bid.
4. The vessel will be based at any of the berths of the Cochin Port Trust at W. Island or any other location at Kochi. The rates quoted shall include the travelling expenses etc required to arrive at the location. No travelling allowance or other re-imbusement of expenses will be made by the company.
5. The cruise may extend in to the night and the artists shall be willing to stay put in to the night.
6. Based on this tender, KSINC will form a panel of the firms and the firms will be called to perform based on necessity and the items they are performing. The lowest quoted firm need not get the maximum opportunities / business
7. The performance schedules shall be worked out in co-ordination with the Cruise Manager. Each trip may last 4 to 8 hours.
8. Since the capacity of the vessel is a limitation factor, people / artists with multi tasking (that is capable to perform more than one item) is preferred. KSINC expect a maximum of five or six artists in a voyage.

**E. BID EVALUATION.**

1. Technical evaluation of the bids shall be conducted taking into account the below mentioned factors. Price bid of those bidders who are eligible as per the technical evaluation shall only be opened.
  - a. Previous Experience and existing contracts
  - b. Financial stability of the party.
  - c. Proximity of Contractor to the vessel location.
  - d. KSINC may choose to inspect the facilities of the bidder before accepting the bids.

*Signature of the Bidder*

- e. Availability of adequate artists on roll or on contract. List of artists on roll and on contract along with the area or item in which they performs shall be submitted along with the technical bids.
- 2. Technically qualified parties will be included in the panel of entertainment firms . They will be called to perform on the vessel as per requirements and on mutual agreement.
- 3. KSINC is under no obligation to accept the lowest bid or any offer itself and reserves the rights to reject any or all the offers without assigning any reason whatsoever.
- 4. KSINC will not be obliged to meet and have discussions with any vendor or to entertain any representations on the results of bid evaluation.

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#### TECHNICAL BID

(To be filled and attached with the Part A - technical bid)

1	Name of firm/individual	
2	Constitution	Individual / Partnership / Company
3	Address for communication	
4	Phone Numbers	
5	Contact person with mobile No.	
6	Registration No. if any	
7	PF Registration No. and Date	
8	ESI Registration No. and Date	
9	PAN No.	
10	GST No.	
11	Total number of artists/ performers on the roll	
12	Details of EMD furnished	

**(Add separate sheets wherever necessary).**

I/We hereby agree to undertake the work of providing entertainment services at KSINC tourist vessel Nefertiti as per the terms and conditions stated herein and at the rates specified in the price bid.

Place:

Signature:

Date:

Name: .....

*Signature of the Bidder*





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**PRICE BID**

I hereby agreed to undertake the contract for providing entertainment services at KSINC cruise vessel Nefertiti as per the terms and conditions notified in the Tender Notice No. C-727/ E/2018 dated 02.05.2018, for the amount stated below inclusive of all taxes.

	<b>Program List</b>	<b>Rate quoted</b>
1		Rs.
2		Rs.
3		Rs.
4		Rs.
5		Rs.

Date :

Signature of the Tenderer

Place :

Name & Address :

Seal.

Signature of the Bidder